

Development Committee Board Report - March 2023

The Development committee currently has 6 members (Dana, Ben, Lauren, Kate, Nick, and Tracey) and meets every other month.

2022 Outcomes

- 1. RNE exceeded goal for individual donations.
- 2. Created and passed a Gift Acceptance Policy.
- 3. Created and implemented a Gift Appreciation Process to ensure consistency in acknowledging and stewarding donors.

2023 Goals

- 1. Grow pipeline of grants and bolster grant materials, including case for support and other important documents needed for strong grant applications.
- 2. Increase committee and full Board engagement in fundraising activities.
- 3. Own and execute Fundraising Plan created with former Development Consultant Annie Walters.
- 4. Strategize around fundraising opportunities, including potential Gala for RNE's 50th anniversary in 2024.
- 5. Create personal stewardship plans for individual major donors.